

**Central New Mexico Community College
and
The University of New Mexico**

**CNM /Associate of Arts Degree in Pre-Management and UNM Bachelor of
Business Administration Degree**

Transfer Agreement

February 2008

**Students completing the Associate of Arts Degree in Pre-Management at Central New Mexico Community College
can apply those credits and courses directly toward the Bachelor of Business Administration Degree
at the University of New Mexico.**

CNM	UNM
Associate of Arts Degree in Pre-Management (Associate of Arts Degree = 61 – 63 credit hours)	Bachelor of Business Administration Degree (128 credit hours)
CNM Course Number (previous course number)	UNM Course Number
Oral and Written Communication (9 credits required including English 1101, English 1102, and one Communication course)	
ENG 1101 (101) College Writing ENG 1102 (102) Analytic & Argumentative Writing ENG 2219 (219) Technical Writing ENG 2220 (220) Expository Writing	ENGL 101 Composition I: Exposition ENGL 102 Composition II: Analytic & Argumentative Writing ENGL 219 Technical and Professional Writing ENGL 220 Expository Writing
Social and Behavioral Sciences (9 credits required – 3 courses)	
PSY 1105 (105) Introduction to Psychology <u>OR</u> SOC 1101 (101) Introduction to Sociology ECON 2200 (200) Macroeconomics ECON 2201 (201) Microeconomics	PSY 105 General Psychology <u>OR</u> SOC 101 Introduction to Sociology ECON 105 Introduction to Macroeconomics ECON 106 Introduction to Microeconomics
Social and Behavioral Sciences Electives (6 credits required – 2 courses)	
Two additional courses from Anthropology, Economics, Political Science, Geography, Psychology, Sociology ANTH 1101 (101) Introduction to Anthropology ANTH 1110 (110) Lang., Culture & the Human Animal ANTH 1130 (130) Cultures of the World GEOG 1102 (102) Human Geography SOC 1101 (101) Introduction to Sociology (if not taken as required above) PSY 1105 (105) Introduction to Psychology (if not taken as required above) PSCI 1110 (110) The Political World PSCI 2200 (200) U.S. Politics PSCI 2220 (220) Comparative Government & Politics PSCI 2240 (240) International Politics	Plus two more courses from: ANTH 101 Introduction to Anthropology ANTH 110/LING 101 Lang., Culture & the Human Animal ANTH 130 Cultures of the World GEOG 102 Human Geography SOC 101 Introduction to Sociology PSY 105 General Psychology POLS 110 The Political World POLS 200 American Politics POLS 220 Comparative Politics POLS 240 International Politics

Biological/Physical Sciences and Lab

(7 credits required – must include one course with lab)

Two courses, plus one corresponding laboratory (designated "L") from:

Biology/Physical Science & Lab Course

ASTR 1010 (101) Introduction to Astronomy I
ASTR 1110 (102) Introduction to Astronomy II
ASTR 1192 (111L) Astronomy Laboratory

BIO 1010 (110) Biology for Non-Majors
BIO 1092 (112L) Biology for Non-Majors Laboratory

OR

BIO 1410 (123) Biology for Health Sciences
BIO 1492 (124L) Biology for Health Sciences Lab

CHEM 1410 (111) Introduction to Chemistry

AND

CHEM 1492 (112L) Intro. to Chemistry Lab

OR

CHEM 1510 (121) General Chemistry I

AND

CHEM 1592 (121L) General Chemistry I Lab

CHEM 1610 (122) General Chemistry II

AND

CHEM 1622 (122L) General Chemistry II Lab

PHYS 1010 (102) Introduction to Physics (no lab)

PHYS 1510 (151) Physics I
PHYS 1592 (151L) Physics I Lab

PHYS 1610 (152) Physics II
PHYS 1692 (152L) Physics II Lab

PHYS 1710 (160) General Physics I
PHYS 1792 (160L) General Physics Lab I

PHYS 1810 (161) General Physics II
PHYS 1892 (161L) General Physics Lab II

ASTR 101 Introduction to Astronomy
ASTR 101 Introduction to Astronomy
ASTR 101L Astronomy Laboratory

BIOL 110 Biology Non-Majors
BIOL 112L Biology Laboratory for Non-Majors

OR

BIOL 123 Biology for Health Related Sciences
BIOL 124L Biology for Health Related Sciences

CHEM 111L Elements of General Chemistry

OR

CHEM 121L General Chemistry I

CHEM 122L General Chemistry II

PHYC 102 Introduction to Physics

PHYC 151 General Physics
PHYC 151L General Physics Laboratory

PHYC 152 General Physics
PHYC 152L General Physics Laboratory

PHYC 160 General Physics
PHYC 160L General Physics Laboratory

PHYC 161 General Physics
PHYC 161L General Physics Laboratory

Humanities (3 credits required – 1 course)	
<p>One course from Humanities Chosen from History (HST), Humanities (HUM), Philosophy (PHIL), Religion (RLGN), English (Literature) (ENG), General Honors, or Cultural Studies (CST)</p> <p>ENG 1150 (150) Study of Literature HIST 1101 (101) Western Civilization I HIST 1102 (102) Western Civilization II HIST 1161 (161) History of the United States I HIST 1162 (162) History of the United States II PHIL 1110 (110) Introduction of Philosophical Thought RLGN 1107 (107) Living World Religions RLGN 2263 (263) Eastern Religions GNHN 1121 (121A) General Honors: The Ancient Legacy GNHN 1122 (121M) General Honors: The Modern Legacy GNHN 2096, 2196 . . .2996 (221) Topics in General Honors</p>	<p>One course from:</p> <p>ENGL 150 The Study of Literature HIST 101L Western Civilization to 1648 HIST 102L Western Civilization Post 1648 HIST 161L History of the U.S. to 1877 HIST 162L History of the U.S. Since 1877 PHIL 101 Introduction of Philosophical Problems RELG 107 Living World Religions RELG 263 Eastern Religions UHON 121 General Honors: The Ancient Legacy UHON 122 General Honors: The Modern Legacy UHON 221 Topics in General Honors</p>
Mathematics (9 - 10 credits required – 3 courses)	
<p>MATH 1315 (121) College Algebra <u>OR</u> MATH 1415 (150) Advanced Algebra</p> <p>MATH 1460 (180) Elements of Calculus I <u>OR</u> MATH 1710 (162) Calculus I</p> <p>MATH 1330 (145) Introduction to Probability and Statistics</p>	<p>MATH 121 College Algebra <u>OR</u> MATH 150 Advanced Algebra</p> <p>MATH 180 Elements of Calculus I <u>OR</u> Math 162 Calculus I</p> <p>STAT 145 Introduction to Statistics</p>
Language (3-4 credits required)	
<p>One Foreign Language (Offerings in Spanish and French)</p>	<p>One course chosen from any of the lower-division non-English language offerings from the Departments of Linguistics (including Sign Language), Spanish and Portuguese, Foreign Languages and Literatures, and foreign languages in other departments and programs (except Latin 105)</p>
Fine Arts (3 credits required – 1 course)	
<p>One course from Art (studio and history) (ART), Music (MUS), Theater (THEA)</p> <p>ARTH 1101 (ART 101) Introduction to Art ARTH 2201 (ART 201) History of Art I ARTH 2202 (ART 202) History of Art II ARTS 1106 (ART 106) Drawing I ARTS 1121 (ART 121) Two-Dimensional Design ARTS 1122 (ART 122) Three-Dimensional Design ARTS 2205 (ART 205) Drawing II MUS 1139 (139) Early Music Appreciation MUS 1140 (140) Modern Music Appreciation THEA 1122 (122) Introduction to Theatre</p>	<p>ARTH 101 Introduction to Art ARTH 201 History of Art I ARTH 202 History of Art II ARTS 106 Drawing I ARTS 121 Two-Dimensional Design ARTS 122 Three-Dimensional Design ARTS 205 Drawing II MUS 139 Music Appreciation MUS 140 Music Appreciation THEA 122 Theatre Appreciation</p>

BUSINESS REQUIREMENTS

(12 credits required, 6 credits optional)

ACCT 1111 (ACCT 101A) Accounting IA AND ACCT 1112 (ACCT 101B) Accounting IB OR ACCT 1110 Accounting (ACCT 101 – ACCT 101A and ACCT 101B)	MGMT 202 Principles of Financial Accounting
ACCT 1210 (ACCT 102) Accounting II (optional)	MGMT 303 Managerial Accounting
BA 1101 (BA 113) Introduction to Business (optional) OR	MGMT 113 Introduction to Management
BA 1133 (BA 133) Principles of Management (optional) OR	MGMT 113 Introduction to Management
BA 2222 (BA 222) Principles of Marketing (optional)	MGMT 222 Introduction to Marketing
IT 1010 (IT 101) Introduction to Computers (BA 150 or CSCI – 2001/05)	CS 150L Computing for Business Students
BA 2240 (BA 211) Business Law	MGMT 310 Legal Issues for Managers

A total of 128 credit hours for Bachelor of Business Administration Degree
(Students must meet with an ASM Bachelor of Business Administration Degree
advisor to complete an approved “plan of study” for the additional credit hours.)

- **CNM Pre-Management students may use either Anthropology 1150 or Geography 1101 as a physical science course.**
- **Anderson Schools of Management has a minimum grade point average requirement for admission as well as a requirement that all coursework be completed with a grade of C or better.**
- **UNM: It is recommended that students coordinate their choices of classes with the Anderson Schools of Management pre-admission requirements listed on the ASM website <http://bba.mgt.unm.edu/admissions/requirements.asp>.**

Students should contact the Anderson Schools of Management admissions office at (505) 277-3888 one to two semesters prior to their expected start date to begin the application process.

This agreement will be reviewed by CNM and UNM annually.

CENTRAL NEW MEXICO COMMUNITY COLLEGE

THE UNIVERSITY OF NEW MEXICO

Signature_____

Signature_____

Printed Name_____
Dean of School of Business & Information Technology

Printed Name_____
Dean of Anderson Schools of Management

Date_____

Date_____

Signature_____

Signature_____

Printed Name_____
Vice President of Academic Affairs

Printed Name_____
Provost of Academic Affairs

Date_____

Date_____